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First-half 2011 sales up strongly to €293 million (+123%)

Entitlements of 19,474 boepd in the first half of 2011



Group sales in the first half of 2011 were €292.5 million, against €131.3 million in the same period the previous year, an increase of 123%.

Consolidated sales as at 30 June 2011 on a like-for-like basis

(In € m)	Q1 2011	Q2 2011	H1 2011	H1 2010	Chg
Exchange rate	1.367	1.440	1.404	1.328	
Oil production	124.3	149.0	273.3	98.7	177%
Congo	0	0.2	0.2	0	
Gabon	93.7	108.2	201.9	98.4	
Nigeria	30.5	40.3	70.8	0	
Tanzania	0.2	0.2	0.4	0.3	
Oil services	21.6	17.4	39.0	51.0	-24%
Sales	145.9	166.4	312.3	149.7	109%
Impact of hedges	-8.7	-11.1	-19.8	-18.4	
Consolidated sales	137.2	155.3	292.5	131.3	123%

Oil production

The increase in sales reflects the **increased production from the Onal field in Gabon** (+3,500 boepd in H1 2011 vs H1 2010 and +1,000 boepd in Q2 2011 vs Q1 2011), due to **consolidating the sales from the OMGW and OMBG fields in Gabon over the entire period**, as well as the **consolidation of Nigerian sales** in the amount of €70.8 million in H1 2011.

In **Nigeria**, one year after the final agreement for SEPLAT (M&P 45%) to acquire 45% of OML 4, 38 and 41, sales were booming thanks mainly to substantially increasing production (+40% since production increased) and higher sales prices. This outcome was the result of work coordinated by the operator SEPLAT throughout the past year.

The work undertaken related to:

- Analysing historical data received;
- Optimising well operation;
- Workover and reopening of existing wells;
- Reconnecting wells.

Combined with drilling works on productive wells and optimising and modernising existing above-ground facilities, they will enable the production level of the OML 4, 38 and 41 to be consistently increased in the coming months.

In **Gabon**, under the provisions of the Production Sharing Contract of the Omoueyi permit, Maurel & Prom as a crude-oil producer, with effect from 1 March 2011 was required to contribute to satisfying domestic market needs by delivering to Sogara a share of liquid hydrocarbons proportionate to its representative part of production in relation to total Gabon output. In first half 2011, 260,000 barrels (at 100%) were delivered to SOGARA (*Société Gabonaise de Raffinage*) (or around 8% of the total production of Omoueyi).

In **Tanzania**, the Group achieved €0.4 million sales for the Mnazi Bay field.

Impact of hedges

In early 2009, when securing financing for the Reserve Based Loan, the Group set up hedges of operating cash flows based on the price per barrel. In the second quarter of 2011, 4,500 boepd were hedged at a price of \$75.3/b while the average price of Brent was \$117/b. This resulted in a negative adjustment of €11.1 million in the second quarter of 2011.

Excluding the impact of hedges, the average sale price in H1 2011 was \$110.6/b (\$113.0/b in Nigeria and \$109.8/b in Gabon).

Oil services

Caroil's contribution to sales in the first half of 2011 (oil services) was €39.0 million versus €51.0 million in the same period in 2010. Expressed in US dollars, its contribution to sales was \$54.7 million.

Caroil's corporate revenue in the 1st half of 2011 was €49.4 million (US\$69.4 million).

Caroil provided 12% of the Group's total business and 79% of its activity was with customers other than Maurel & Prom.

On 21 June 2011, Maurel & Prom and Tuscany International Drilling Inc., a Canadian oil company listed on the Toronto Stock Exchange (TSX) announced it had signed an agreement whereby Tuscany Rig Leasing S.A., a wholly-owned subsidiary of Tuscany, would absorb all the stock of Caroil SAS, a Maurel & Prom drilling subsidiary (See *Press Release no. 11-11 of 21 June 2011*). The final agreement should be adopted during the second half of 2011.

In order to reflect the status of this transaction in the Group's consolidated financial statements at 30 June 2011, Caroil's activity will be posted under "Assets intended for sale". Consequently, the Group's consolidated sales as at 30 June 2011 will be restated for Caroil sales. The statements will show:

Consolidated sales at 30 June 2011 after the Caroil sale

(In € m)	Q1 2011	Q2 2011	H1 2011	H1 2010	Chg
Exchange rate	1.367	1.440	1.404	1.328	
Oil production	124.3	149.0	273.3	98.7	177%
Congo	0	0.2	0.2	0	
Gabon	93.7	108.2	201.9	98.4	
Nigeria	30.5	40.3	70.8	0	
Tanzania	0.2	0.2	0.4	0.3	
Sales	124.3	149.0	273.3	98.7	177%
Impact of hedges	-8.7	-11.1	-19.8	-18.4	
Consolidated sales	115.6	137.9	253.5	80.3	216%



Environmental data	2011	2010	Change
	6 months	6 months	
Exchange rate (€/US\$)	1.404	1.329	+6%
Exchange rate (US\$/€)	0.71	0.75	-5%
Brent (US\$/barrel)	111.1	77.3	+44%

In the first half of 2011 the Group benefited from Brent climbing to 44% higher than its price in the same period in 2010.



Maurel & Prom entitlements 19,474 boepd at H1 2011

Resumed production at OML 4, 38 and 41, the implementation of a workover and reconnection programme in Nigeria and increased production of the oil fields in Gabon gave the Group an average 19,474 boepd entitlement in the first half of 2011 (20,638 boepd at Q2 2011).

The following table summarises the production data, in barrels per day, based on oil taxation and fields in production.

Country	Gross production			Maurel & Prom share of production			Entitlements			Production sold		
	Q1	Q2	H1 2011	Q1	Q2	H1 2011	Q1	Q2	H1 2011	Q1	Q2	H1 2011
<i>in boepd</i>												
Gabon	17,338	18,684	18,016	14,783	15,925	15,359	13,968	15,046	14,510	13,883	14,646	14,266
Banio	311	287	299	311	287	299	297	274	285	357	277	317
Onal	12,441	13,479	12,963	10,575	11,457	11,019	9,989	10,823	10,408	9,945	10,330	10,138
Omko	2,217	2,487	2,353	1,884	2,114	2,000	1,780	1,997	1,889	1,673	2,043	1,859
Omgw	2,207	2,245	2,227	1,876	1,909	1,893	1,772	1,803	1,788	1,780	1,848	1,814
Ombg	162	186	174	137	158	148	130	149	140	128	148	138
	Q1	Q2	H1 2011	Q1	Q2	H1 2011	Q1	Q2	H1 2011	Q1	Q2	H1 2011
Nigeria	21,382	27,614	24,515	4,330	5,592	4,964	4,330	5,592	4,964	4,479	5,239	4,861
Total	38,720	46,298	42,531	19,113	21,517	20,323	18,298	20,638	19,474	18,362	19,885	19,127

In the first half of the year, delineation and development work on the Omoc-Nord (Onal AEE) discovery connected two additional wells. Further work on Omoc-Nord plus the implementation of a water injection programme at the Omko and Omgw fields should allow the Group to continue steady production throughout the second half of 2011.

In Nigeria, gross production rose in line with the workover programme. Steady historical results plus new drilling will boost the Group overall production.

GLOSSARY

Gross production: production at 100%.

Working interest production: Gross production – partner’s share.

Mining royalties in Gabon: royalties are paid in foreign currencies in Gabon.

Entitlements: working interest production – in-kind royalties – in-kind State share of profit oil + corporation tax if the State's profit oil is paid in kind.

Production sold: entitlements -/+ stock.

Sale price: in Gabon, prices are set by the State based on the oil quality and benchmark prices. The mutually-agreed costs to achieve commercial viability are then deducted from these prices.

Sales: entitlements x sale price. Sales are recognised on the production extraction date.

Taxes and duties: profit oil due to the Gabonese State is paid in foreign currencies for the Banio field and in kind for the Onal, Omko, Omgw and Ombg fields. Corporation tax in Gabon is included in the State profit oil and systematically recognised under sales.

Second-quarter sales: sales for the second quarter are calculated by deducting sales for the first quarter from the figure for half-year sales.

Third-quarter sales: sales for the third quarter are calculated by deducting sales for the first half of the year from sales for the first nine months.

Fourth-quarter sales: sales for the fourth quarter are calculated by deducting sales for the first nine months of the year from aggregate sales for full 12 months.

For more information, visit www.maureletprom.fr

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Next meetings:

31/8/2011

2011 half-year earnings (after close of trading)

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